ORIENT GREEN POWER COMPANY LIMITED

25th May, 2017

The BSE Limited
Corporate Relations Department,
P.J. Towers,
Dalal Street,
Mumbai-400 001.
Scrip Code: 533263

The National Stock Exchange
of India Limited
Department of Corporate Services,
Exchange Plaza, 5th Floor,
Bandra-Kurla Complex,
Mumbai-400 051.
Scrip Code: GREENPOWER

Dear Sirs,

Sub: Results release for Q4 & FY17

We enclose Q4 & FY17 Results release.

We request you to kindly take the same on record and oblige.

Thanking you,

Yours faithfully,
For Orient Green Power Company Limited,

P. Srinivasan

ORIENT GREEN POWER COMPANY LIMITED

P Srinivasan
Company Secretary & Compliance Officer

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CIN : L40108TN2006PLC061665

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www.orientgreenpower.com

News Release: For immediate publication   Chennai, 24th May, 2017

Orient Green Power reports FY17 Results

Revenues higher by 13%, EBITDA grows 37% to Rs.293 Crore

EBIT increases 15.5 times to Rs.125 Crore

OGPL generated 889 Mn units in FY17, an all-time high, Sales of RECs higher by 33%

Strong Operational Performance – best ever EBITDA at Rs. 293 crore in FY17

Board extends confidentiality and exclusivity agreement with IL&FS Wind to evaluate merger; combined entity to have capacity of 1.2 GW

Orient Green Power Company Limited (OGPL) a leading independent renewable energy-based power generation company in India has announced its results for the quarter and financial year ended March 31, 2017.

FY17 vs. FY16 (Consolidated)

Revenue from Operations Rs. 461 crore v/s Rs. 410 crore, up 13% yoy

Units generated at 889 Mn higher by 25% yoy, REC sales up 33% yoy

EBITDA at Rs. 293 crore v/s Rs. 214 crore, higher by 37% yoy

EBITDA margin expands 1200 bps yoy to 64%

EBIT at Rs. 125 crore v/s Rs. 7.6 crore, increases 15.5 times yoy

Commenting on the performance, Mr. S. Venkatachalam, MD - OGPL, said: *"We are delighted to report a strong performance in FY17. Revenue growth has been achieved on the back of improved traction in both our business lines of wind power and biomass power. There has also been an increase in sales of Renewable Energy Certificates, enabling us to monetize a substantial part of our inventory. Multiple initiatives to improve operating efficiencies have yielded sharp improvements in profitability driving EBITDA and EBIT to all-time highs.*

Extended tenures for part of our term loans have enabled us to achieve positive cash flows in FY17. We are working on extending tenures for the remainder of outstanding loans to improve our ability to service debt. Proceeds from sale of select biomass assets will further reduce debt and refinancing at prevailing interest rates will allow us to significantly reduce finance costs, enhancing our financial position.

The outlook for a normal monsoon combined with sharply improved grid availability bodes well for the wind business. In Biomass, we have already secured a large proportion of annual feedstock requirement for 4 plants placing us in a position to operate these at high PLFs. Combined with initiatives to enhance operating efficiencies; we are well placed to sustain the momentum in performance.

We have executed the Share Purchase Agreement on the sale of 20 MW Biomass Power Plant in Kolhapur for a consideration of Rs.81 Crores. Our Board has extended the Confidentiality and exclusivity period to evaluate the merger of the wind business with that of IL&FS Wind, which with combined capacity of 1.2 GW and a truly pan–India presence will be the largest independent wind power generation Company in India. The simultaneous demerger of the biomass business is also progressing well. We are confident that the combined impact of these initiatives will create substantial value for all stakeholders."

Performance Update

- Best grid availability in TN over the last 3 years resulted in higher evacuation of power. OGPL has witnessed grid availability in excess of 95% in Q4 enabling a buoyant outlook for FY18. Revenues and EBITDA of wind business have increased 16% yoy and 21% yoy respectively.
- Biomass Portfolio has delivered increased generation of units in FY17. Due to divestment of select underperforming plants, the operating performance has improved significantly. Turnaround was achieved with FY17 EBITDA of Rs. 1.2 Crore compared to EBITDA loss of Rs. 4.6 crore in FY16.
- OGPL sold 2.56 lakh Renewable Energy Certificates in FY17 aggregating Rs. 38.34 Crore. In FY16, OGPL sold 1.92 lakh RECs aggregating Rs. 28.82 Crore. OGPL has unsold inventory of 5.16 lakh RECs as of March 31, 2017 valued at approx. Rs. 77.5 Crore.
- Finance Charges have declined for the 2nd Consecutive year in FY17. Finance costs were lower by 4% from Rs. 277 Cr in FY16 to Rs. 267 Cr. in FY17. The Company is working on further reduction in finance costs through restructuring and refinancing.

Other Developments & Outlook

- The Company had executed Share Purchase Agreement with Sindicatum Captive Energy Singapore Pte Limited (Sindicatum) to divest the entire stake held in its 20 MW co-generation power project (OGPML) in Kolhapur, Maharashtra. However, M/s. Padmashri Dr. D. Y. Patil Sahakari Sakhar Karkhana Ltd. (PDDPSSKL) exercised its option of first right to purchase the shares. Accordingly, an MoU has been signed between OGPML and PDDPSSKL for the sale of 20 MW co-generation power plant at Kolhapur and has been approved by the Board of OGPL. The sales consideration of Rs. 81 crore will be deployed towards retiring debt and meeting working capital requirement of profit accretive units.
- On Jan 19th, 2017 the Board approved entering into an exclusivity agreement for a period of 90 days for evaluation of a potential merger with the Wind energy generation businesses of IL&FS Wind. On April 13, 2017 the Board approved further extension of this Confidentiality and Exclusivity agreement between both parties.
- Improvement in grid infrastructure and supportive policies and initiatives have greatly reduced losses due to grid evacuation and enhanced the sustainability of the performance. Wind availability to be consistent this year based on expectations of stable monsoon for 2nd consecutive year.
- Have restarted 4 plants (2 in North, 2 in South) in March, 2017 by securing substantial quantities of fuel. Significant proportion of annual fuel requirement has already been sourced hence the Company is confident of operating these plants at high PLFs through the season resulting in improved revenues & healthy profitability. Divestment of units and deployment of sale proceeds to reduce debt and improve working capital position. Combination of improved operating profile and lower finance costs to result in higher profitability for the biomass business.

-ENDS-

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Safe Harbour

Some of the statements in this press release that are not historical facts are forward-looking statements. These forward-looking statements include our financial and growth projections as well as statements concerning our plans, strategies, intentions and beliefs concerning our business and the markets in which we operate. These statements are based on information currently available to us, and we assume no obligation to update these statements as circumstances change. There are risks and uncertainties that could cause actual events to differ materially from these forward-looking statements. These risks include, but are not limited to, the level of market demand for our services, the highly-competitive market for the types of services that we offer, market conditions that could cause our customers to reduce their spending for our services, our ability to create, acquire and build new businesses and to grow our existing businesses, our ability to attract and retain qualified personnel, currency fluctuations and market conditions in India and elsewhere around the world, and other risks not specifically mentioned herein but those that are common to industry.